



**Red Bank Capital, LLC is a buyout group specializing in the acquisition and recapitalization of privately held and family owned businesses.**

### **Acquisition Criteria**

**Red Bank's** objective is to acquire companies at reasonable values and leverage its own management and financial capabilities to unlock the untapped potential that each company possesses. Red Bank takes a long-term view towards its investments and acts accordingly when it comes to decisions regarding the direction and operation of a Company. Red Bank's long-range view is focused on creating value by growing each acquired company to a point where it is a desirable acquisition target for strategic and financial buyers.

**Red Bank Capital is looking to acquire mid-market companies that meet the following criteria:**

- Manufacturing, service and distribution businesses with adjusted gross cash flow ranging from \$250,000 - \$1,000,000.
- Commercial real estate that is tied to the operations of acquired companies.
- Crisis and turnaround situations that present an opportunity to make a significant return by leveraging variances in the Balance Sheet.

**Red Bank** is focused on an area recognized as the Knowledge Corridor. This corridor traverses Interstate 91 from just below the Vermont border to New Haven, Connecticut.

**Red Bank's** acquisition efforts are focused on companies within this geographic definition that have these characteristics:

- Niche market opportunity in either emerging or established industries.
- Declining, flat or moderate growth in sales and cash flow.
- Unrealized potential due to current ownership/management limitations.
- Growth that can be primarily generated from organic sources.
- Geographic reach that can go beyond being local in nature – scalable so that it can be either a platform or complimentary piece to a platform.

For additional information on **Red Bank Capital, LLC**, please visit our website at [www.RedBankCapitalLLC.com](http://www.RedBankCapitalLLC.com) or contact **Michael Vann** at 413.543.2776.